


# maranon

MARANON CAPITAL, LP provides senior financing, mezzanine debt and equity co-investments for private equity-backed and non-sponsored middle market transactions. Maranon has the flexibility to structure a one-stop financing solution, stand-alone mezzanine debt, or mezzanine debt in conjunction with a senior participation. Maranon does not take control equity positions, but will consider a minority equity role. In select cases, Maranon will partner with other lenders to provide stand-alone senior debt.

Maranon is partner-owned and relationship focused. The firm is currently investing two committed funds totalling over \$550 million. Maranon's solid capital base and experienced team of investment professionals allow the firm to transact quickly while providing a high degree of creativity, certainty of closing and confidentiality.

## Transactions

  
*A leading supplier of full-choice recognition programs and products*


One-Stop Financing  
Equity Co-Investment

March 2010

  
*A developer and marketer of data compression and security software*

**\$38,000,000**  
One-Stop Financing  
**\$4,000,000**  
Equity Co-Investment

August 2009

  
*A provider of anatomic and clinical pathology services*

**\$29,500,000**  
Term Loan  
Mezzanine

December 2009

  
*A full service reseller of information security products*


**\$27,000,000**  
Revolving Credit Facility  
Term Loan  
Mezzanine

March 2008

  
*An owner and operator of beauty and health schools*


**\$18,250,000**  
Revolving Credit Facility  
Term Loan

May 2010

  
*A radiology benefits manager focused on workers' compensation*


**\$14,200,000**  
Revolving Credit Facility  
Term Loan

December 2009

  
*A leading provider of promotional fulfillment services to Fortune 500 consumer-related businesses*

**\$14,000,000**  
Revolving Credit Facility  
Term Loan

June 2009

  
*A manufacturer of disposable infection prevention products*

**\$7,100,000**  
Term Loan

May 2010

  
*A provider of advanced technology solutions for the healthcare industry*

**\$20,000,000**  
Term Loan

September 2008

## Investment Criteria

- Middle market companies with \$5-30 million of EBITDA and enterprise valuations of \$30-150 million
- Market segments of interest include: business services, healthcare services, value-added distribution, manufacturing and consumer products and services

## Investment Size

- Senior debt \$10-40 million
- Mezzanine \$ 5- 25 million
- Equity co-invest \$ 2- 10 million

## Flexible Capital

- Revolving lines of credit
- First and second lien term debt
- Mezzanine debt
- Equity co-investments
- One-stop capital structures

## Investment Attributes

- Strong financial performance
- Stable, predictable cash flows
- Seasoned management team
- Solid business strategy
- Defensible market position
- Sound reputation with customers and suppliers

## Transaction Types

- Acquisitions
- Recapitalizations
- Refinancings
- Consolidations
- Growth initiatives
- ESOP's

## Contacts

Maranon's senior team has extensive investment experience and a professional history of investing together that predates the firm's founding in 2007.

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