

Maranon Capital, L.P.

Position Specification

Investor Relations Vice President

Maranon Capital, L.P. (“Maranon”) is an alternative investment management firm focused on private credit and equity co-investment strategies for middle market companies (target companies typically have \$3 million to \$50 million of EBITDA). Maranon employs a multi-product strategy approach that spans the balance sheet including first and second lien senior debt, unitranche debt, mezzanine debt and equity capital. Maranon’s ability to invest across the entire capital structure results in highly competitive financing products that facilitate a sustainable advantage.

Maranon Highlights

- 15-year track record of successful investing as an entrenched provider of middle market debt financing
- Raised over \$7.5 billion across 110 institutions, including insurance companies, pension funds, endowments and high net worth investors
- Capital base includes 12 senior debt funds comprised of commingled funds, SMAs, warehouses and leveraged lines; 8 CLOs and 3 mezzanine funds
- Invested over \$11 billion in over 380 transactions
- Growing team with over 50 employees today
- Current Capital Raising Team consists of two Managing Directors, an Associate and a Vice President of Marketing

MARANON’S DIFFERENTIATED CAREER OPPORTUNITY

- Established investor client base ranging from institutional investors to high-net-worth individuals
- Unique perspective of investing in senior, unitranche and mezzanine debt and equity across the capital structure
- Vast learning opportunities from seasoned Managing Directors and Capital Raising team
- Entrepreneurial and growth-oriented culture supported by robust institutional processes

POSITION

Title: Investor Relations Vice President

Location: Chicago, Illinois

Reports to: Managing Directors

QUALIFICATIONS

Specifically, the most competitive candidate profiles feature:

- Minimum four to six years of professional experience working in investor relations, consultant relations or business development
- Ability to prioritize work, multi-task responsibilities, and meet deadlines
- Exceptional organizational skills with keen attention to detail
- Must be effective working independently and in a team setting
- High level of initiative

- Strong verbal and excellent written communication skills
- High proficiency in database and primary research

RESPONSIBILITIES

The Main Responsibilities will include:

- Work closely on all new fundraising, IR and business development marketing initiatives
- Seek out, identify and accumulate important information on prospects, clients and peers
- Cultivate and maintain relationships with existing and prospective clients and investors through timely and accurate responses to investment-related inquiries
- Manage and participate in meetings with existing and prospective clients
- Build and sustain an understanding of industry and market trends in addition to Maranon's various platforms and investment vehicles
- Interact regularly with Investment, Portfolio, Marketing, Operations and Compliance teams
- Coordinate and compile marketing materials, research and competitive analysis and information needed for all client calls, meetings and presentations
- Work with all departments to compile data and information to update pitchbooks
- Track client reporting requirements
- Handle all RFPs: Coordinate the gathering, analysis and writing of all marketing information required to complete RFPs
- Special projects arising from new business development

TIMING

Maranon is seeking to hire this position immediately.

COMPENSATION

Attractive salary, incentives and benefits that are competitive with prevailing market terms for similar positions and experience levels.

AT-WILL EMPLOYMENT

Unless otherwise expressly stated to the contrary in a written employment agreement signed by an employee and Maranon, all employment with Maranon is at-will, meaning that it may be terminated by the employee or by Maranon at any time, without cause or advanced notice.

EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

Maranon is an equal employment opportunity employer and prohibits discrimination and harassment against applicants and employees on the basis of actual (and perceived, to the extent applicable) race, gender, pregnancy, age, national origin, religion, disability, sexual orientation, gender identity and expression and veteran status, and any other characteristic protected by applicable law. Applicants and employees who require an accommodation due to a disability, pregnancy, childbirth or a medical or common condition related to pregnancy or childbirth should contact Maranon Human Resources at humanresources@maranoncapital.com.