

## **Maranon Capital, L.P.**

### Position Specification

#### *Portfolio Analyst*

Maranon Capital, L.P. (“Maranon”) is an alternative investment management firm focused on private credit and equity co-investment strategies for middle market companies (target companies typically have \$5 million to \$50 million of EBITDA). Maranon’s products include senior debt as well as mezzanine and equity co-investment capital. Maranon’s ability to invest across the entire balance sheet drives a distinct competitive advantage.

#### Maranon Highlights

- Since 2008, Maranon has originated more than 8,684 investment opportunities from over 1,531 different sources across more than 30 industry groups
- Invested over \$4.0 billion in over 200 transactions since 2008
- Since its inception of business, the Maranon team has grown to 32 employees including 22 investment professionals

#### **MARANON’S DIFFERENTIATED CAREER OPPORTUNITY**

Maranon Capital offers a unique career opportunity for a Portfolio Analyst:

- Unique perspective of investing senior, unitranche and mezzanine debt and equity across the capital structure
- Opportunity to develop fundamental credit skills at a growing middle market investment firm alongside seasoned investment professionals
- Exposure to a diverse set of industries, companies, management teams and transaction types
- Entrepreneurial and growth-oriented culture supported by robust institutional processes

#### **QUALIFICATIONS**

The Portfolio Analyst will possess exceptional critical thinking and interpersonal skills.

Specifically, the most competitive candidate profiles feature:

- Bachelor’s degree with one to three years of relevant industry experience with a background in middle market credit analysis and/or portfolio management (public accounting or formal credit training program preferred)
- Demonstrated knowledge of loan terms and structures, credit and compliance documentation, financial statement analysis, and projection modeling
- Entrepreneurial drive – desire to be a member of a growing business and contribute to its success
- Highest professional and ethical standards
- Demonstrated ability to exercise initiative, business curiosity, sound judgment and discretion

- Outstanding organizational and analytical skills with strong attention to detail and the ability to multi-task and prioritize in a deadline driven environment
- Must be effective working in cross-functional and peer-based team
- Proficiency working with Microsoft Office applications (Excel, Word, Power Point) is required. Prior experience in loan distribution platforms (Intralinks, DebtDomain, Syndtrak), portfolio monitoring software (iLevel, Sentry) as well as other information databases (Thomson Reuters LPC, S&P LCD, Capital IQ) is beneficial
- Excellent interpersonal and communication skills (oral and written)

### **RESPONSIBILITIES**

We are seeking a professional to oversee and manage a portfolio consisting of both directly originated and syndicated investments. Specific responsibilities of this individual will include:

#### *Portfolio Management*

- Review portfolio company financial statements. Perform ongoing, in-depth, analysis of financial performance, loan covenants and other credit statistics
- Coordinate the monthly review and quarterly valuation process. Prepare financial review and valuation materials using Maranon's financial models as well as comparable company data and discounted cash flow analysis. Present results in valuation committee meetings
- Participate in the analysis and preparation of investment committee approval documents for amendment and incremental financing requests of existing Maranon investments
- Serve as primary contact with co-lenders in Maranon agented transactions, and syndicate heads in Maranon club investments, for financial reporting, covenant monitoring, and post-close actions
- Assist in maintaining a database of portfolio company and fund level information. Prepare recurring reports and ad hoc analysis for investment, operations, and marketing teams
- Complete other portfolio administration tasks in a timely and accurate manner

### **POSITION**

Title: Portfolio Analyst

Location: Chicago, Illinois

Reports to: Vice President and other members of the investment team

### **TIMING**

Maranon is seeking to fill the position for a November/December 2018 start date.

### **COMPENSATION**

Attractive salary, incentives and benefits that are competitive with prevailing market terms for similar positions.

**OVERVIEW**

Founded in 2007, Maranon is a registered investment advisor and manages committed capital on behalf of a broad cross section of high quality institutional investors. Prior to forming Maranon, our partners built and led the Chicago office of an alternative asset manager with approximately \$20.0 billion in managed assets, growing the office from four to 22 professionals and creating one of the most active and successful investment teams in the middle market.

Maranon's team of investment professionals is among the most experienced in the middle market. We have a dedicated focus on building our business on behalf of institutional investors in a manner that optimizes new business originations, taking advantage of our deep relationships and outstanding market reputation.

Maranon's principal investment objective is to generate superior risk-adjusted returns. Maranon understands private equity sponsors, management teams and how to structure transactions that are responsive to value creation strategies and capture superior returns. Maranon employs flexibility and creativity to originate new investment opportunities while seeking to minimize downside risk and protect principal by performing intensive credit research, negotiating strong creditors' rights, maintaining a diversified portfolio and actively managing all investments.

Maranon's investment platform is reaching critical mass and is poised for significant expansion. The Portfolio Analyst will work with Maranon's investment and operations teams to oversee and manage a portfolio consisting of agented senior debt, syndicated senior debt, mezzanine debt, and equity co-investments.